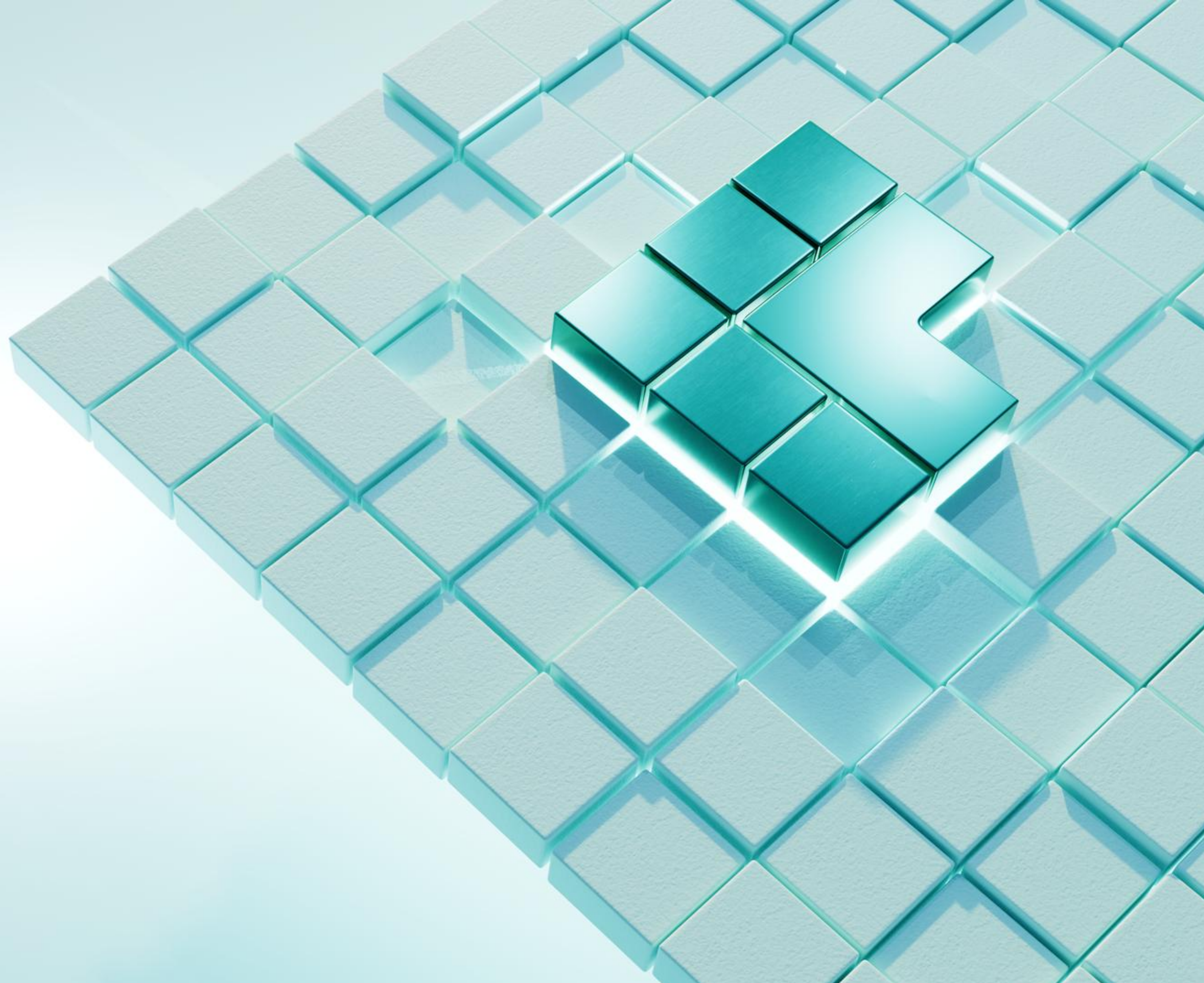


All-in-One Electronics Manufacturing Cluster



We are vertically integrated manufacturers

Mechanics

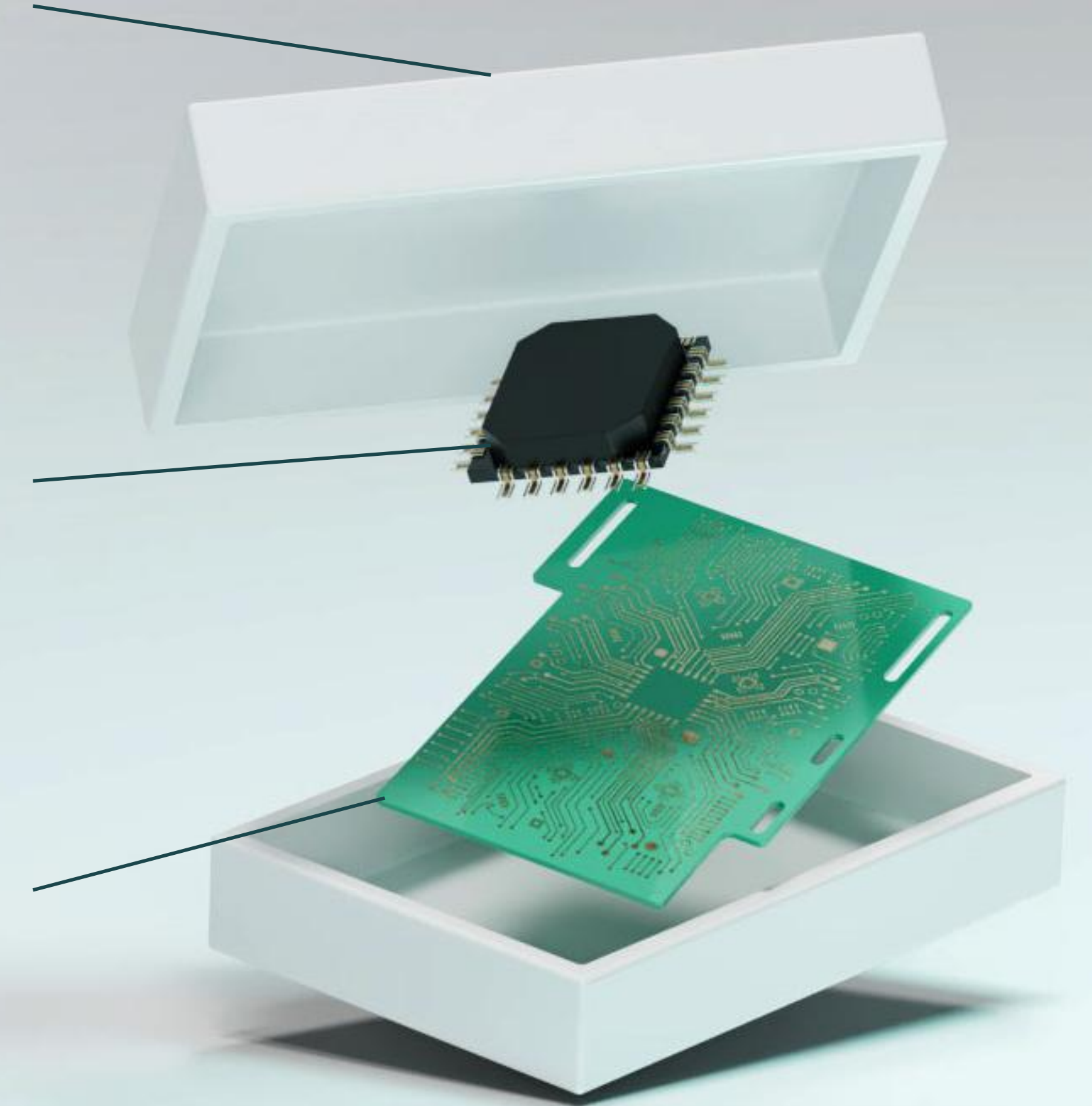
Plastic injection moulding and tooling with full-cycle services under one roof, automation that boosts efficiency, and material expertise meets smart tooling.

Electronics

Wide range of EMS services, from prototyping to high-volume serial production and final product box-building.

PCB

Innovative printing and personalization, vertical continuous plating (VCP), and advanced manufacturing technology.



Our mission

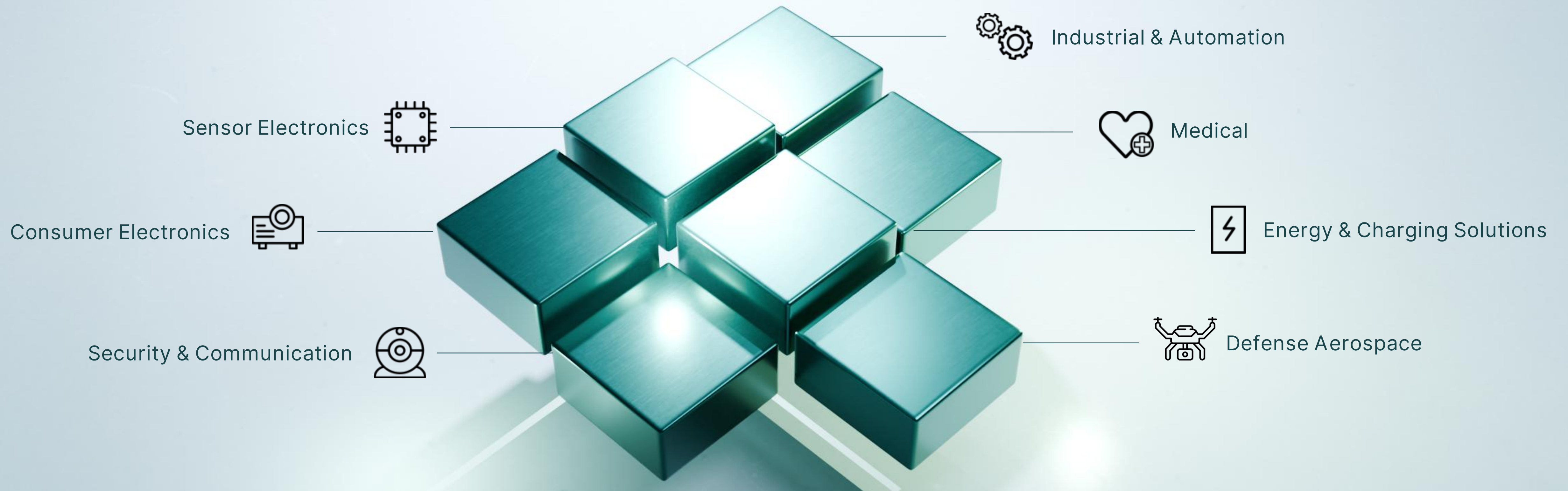
Make it easier for our partner to bring products to life, faster and with confidence.

Our vision

To be the go-to partner for full-service manufacturing. All you need, in one place. Close, fast, reliable.



Industries that we operate in



Global reach

TLT is a trusted manufacturing partner, offering fast, flexible, and secure production for clients worldwide, with new facility planned in Vietnam.

Manufacturing facilities

Business development and distribution

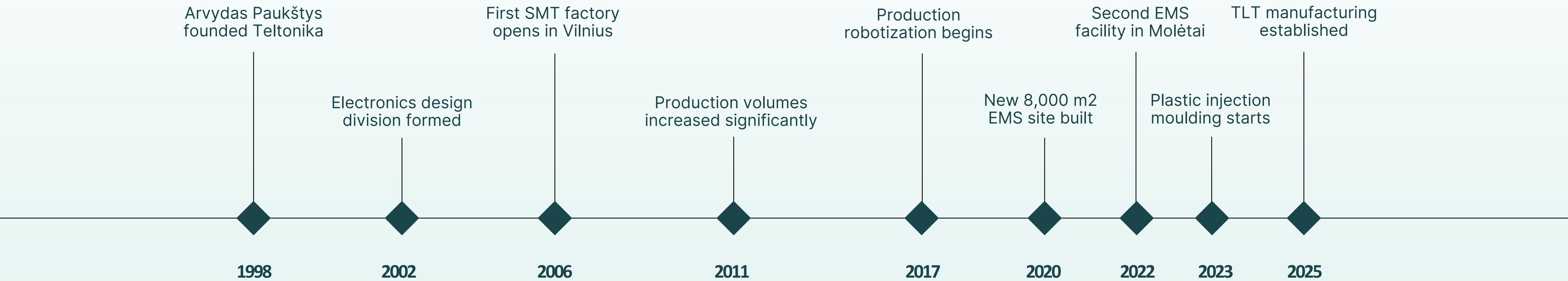


27
years of
manufacturing
knowledge

1000+
employees

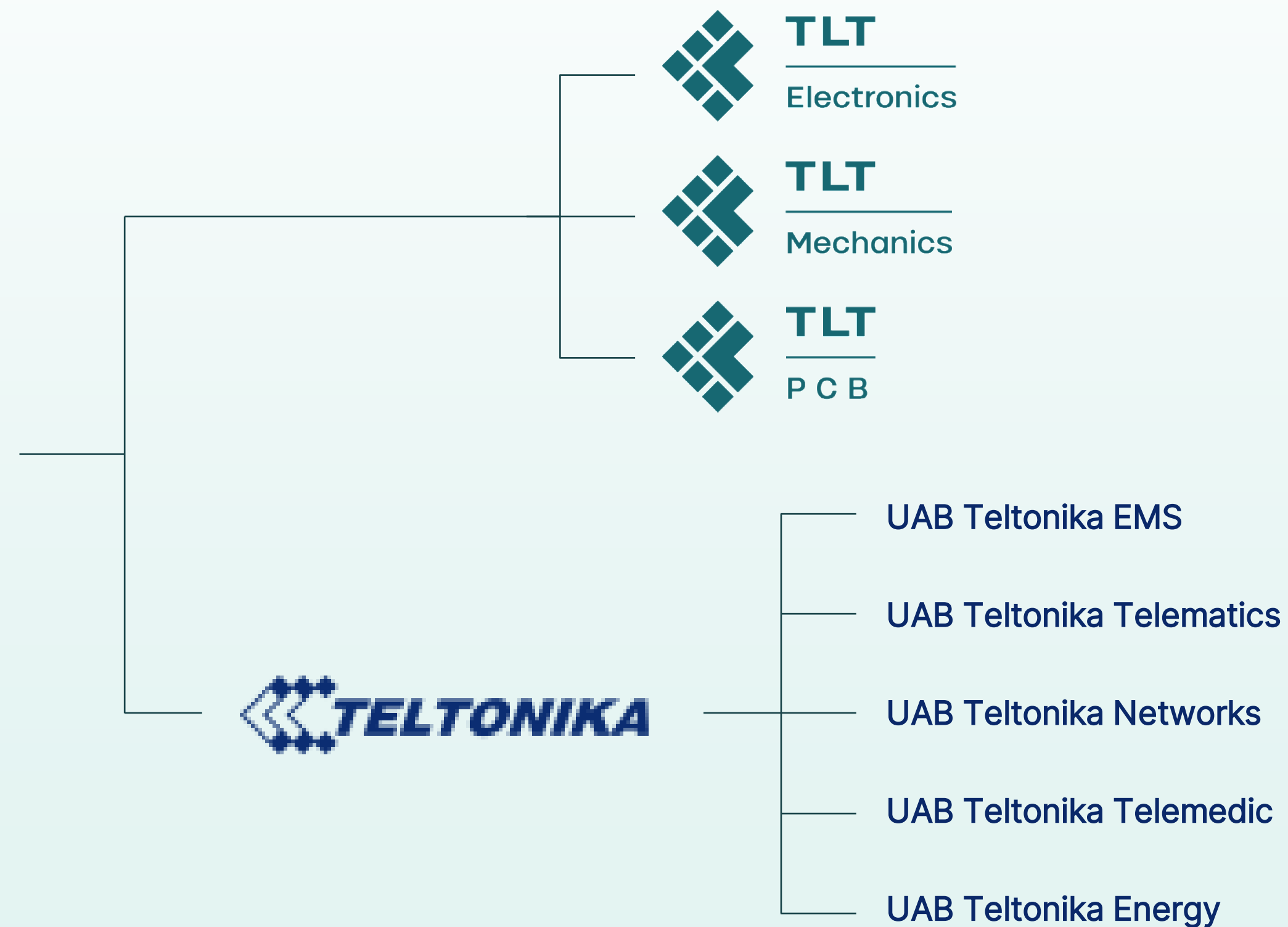
7
manufacturing
facilities

History wall



TLT Manufacturing establishment

Our focus is on being a trusted manufacturing partner





Our current manufacturing capabilities

7 700 000

IoT devices production in 2024

8

SMT LINES

1000+

EMPLOYEES

High-Tech-Hill Technology park Vilnius April 2025

1. EMS plant (existing facility)
2. Electronics assembly plant
3. Electronic manufacturing facility
4. Printed circuit board (PCB) factory
5. Plastic and mechanical components manufacturing facility
6. Vilnius Airport

2X

Larger electronics assembly and manufacturing area compared to our current one

40M

Products per year additional production capacity ensure shorter manufacturing time

Plastic injection moulding, tooling & mechanical parts facility

Opening in Q3 2025

- Size: 27 100 m²
- 80 plastic injection machines
- Material expertise
- 300 specialists

Materials and software

Materials (plastics):

- Conventional (PP, HDPE, PS, TPE, TPU, SEBS, NBR)
- Technical (ABS, PC, PMMA, PPO, PPS, PSU, PEEK)

Advanced software solutions:

- Siemens NX 12 (3D modelling, simulation)
- Mastercam (CNC programming)
- Arburg ALS (production management, quality control)



Equipment

Moulding

- Arburg servo-electric machines featuring 5 & 6-axis robots
- Product weight capabilities ranging from 0.3 g to 1.1 kg
- Tonnage: 40-150 tones

Metalworking

- GF CNC milling (4-axis),
- Japanese grinding & turning machines (accuracy up to 1 nm)



Automation

- Implementation of innovative automation solutions
- AGV systems deployed for efficient product transport, storage, and production lines



TLT Mechanics Certification plan

By end of 2025 we're planning to implement

- ISO90001
- ISO14001
- ISO45001

In 2026 our plan is to implement

- ISO13485



Now in progress

- Precision measurement laboratories
- Clean room
- Sub-assembly services
- High-precision plastic injection moulds manufacturing
- Fully automated production processes
- Headcount growth up to 300



New PCB factory in Europe

Opening in Q3 2025

- Manufacturing area: 33 000 m²
- Capacity: to produce up to 1,000 square meters of bare PCBs per day. (3500 WP)
- Innovation laboratory
- 250 specialists

Technology

Specialising in a wide range of printed circuit boards:

- Multi-layer and double-sided designs
- Advanced HDI/SBU boards
- Future plans: flexible, rigid flexible PCBs

Capable of producing prototypes and complex boards

Initial layer count up to 8 layers, with capability for over 32 layers

Copper thickness options from 17 μ m to 210 μ m



Technical abilities

Track & Gap	min Track to Track (TT)/Track to Pad (TP)/Pad to Pad (PP), um	30
	min Track Width (MTW), um	30
Annular Ring	min Outer Layer Annular Ring, um	50
	min Inner Layer Annular Ring, um	25
Hole Diameter	min Mechanical drilling, um	150
	min Laser drilling, um	80
Plating	min Plated through hole, um	20
	min Plated blind and burried, um	12
	min Buried cores, um	13
Build up	max. PCB thickness, mm	*3.2+
	max number of PCB layers	*20+
*Contact the Technical Department if your values exceed the specified limits		

Additional information

Maximum PCB dimensions : 475x550

Soldermask : Electra EMJ110

Via plugging : Taiyo UVHP-100

Resin filling : THP-100 DX1 DR-F

Legend printing : Digital PCB Legent Printing Inkjet System „JetRite“

Finishing : ENIG, OSP

Base materials

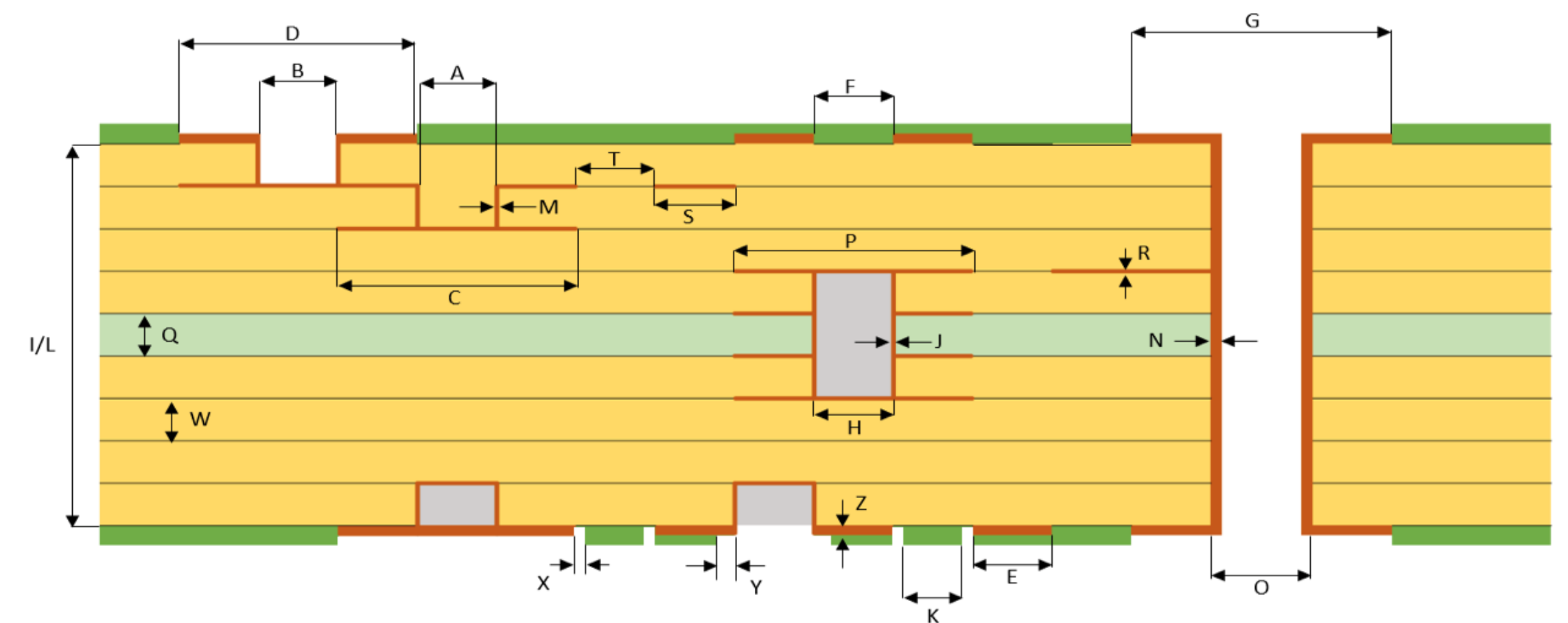
Standard FR4 halogen free laminates: TG158 VT-441V

Prepregs : VT-441V

Technical abilities

A/B	Min. Laser via	80 um
C/D	Min. Annular ring on laser via	50 um
E/F	Min. Line/space outer layer	30 um
G/P	Min. Annular ring on Burried hole and PTH	100 um
H/O min	Min. Mech. Plated Through Hole	150 um
H max	Max. Plated Through Hole	Unlimited
O max	Max. Plated Burried Hole	AR 8:1
I min	Min. thickness on 2 Layer board	136 um
I max	Max. thickness on Multi layer board	*3.2mm+
L	Max. No. of Layers	*20+
M	Min. Cu thickness in laser/blind vias	12 um
J/N	Min Cu thickness in Burried and Through vias	20 um
Q	Min. thickness rigid base material	100 um
S/T	Min. line/space inner layer	30 um
R	Final copper thickness inner layer	70 um
Z	Final copper thickness outer layer	210 um
W	Min. prepreg thickness	78um
Y	Min. solder mask opening on vias	51 um
K	Min. solder mask dam	100 um
X	Min. solder mask clearance	51 um

Design parameters



Engineered for Excellence

- ❖ Equipped with highly automated machinery for efficient production
- ❖ Commitment to delivering quality with every product
- ❖ Internal laboratory for quality checking



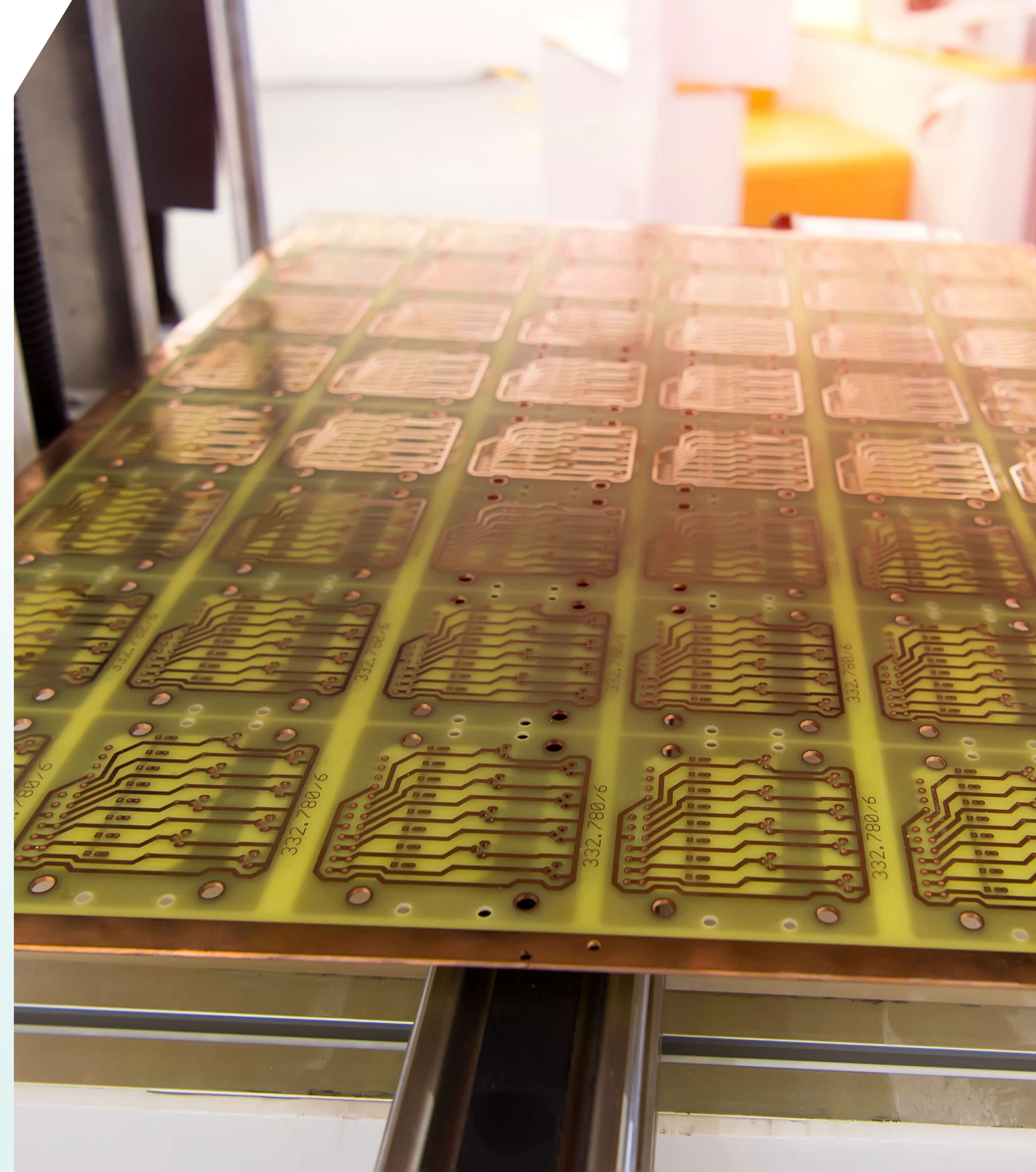
Innovative printing for personalised touch

- ❖ State-of-the-art solder mask InkJet printing technology
- ❖ Flexibility to produce 1 board or 1,000 without changing cost
- ❖ Eco-friendly process with reduced chemical usage
- ❖ Precise printing options available, including DMC codes and serial numbers



Vertical continuous plating

- High plating uniformity
- Capable of producing prototypes and complex board High aspect ratio
- Closed chambers for good work environment
- High throughput



Our Innovation Lab

❖ Chemical baths

❖ Cross-section and
mechanical tests

❖ Thermal cycling and
storage simulation

❖ Contaminometer

Future proof equipment

We didn't compromise when it came to machinery

- MDI (direct imaging) is state of the art extremely fast, accurate, and energy efficient

- CNC drilling and pressing are also the latest versions precise, scalable, and highly repeatable

Electronics assembly plant

Opening in Q3 2025

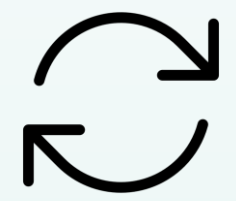
- Size: 33 000 sq.m.
- High automatization
- From prototypes to large volume production
- Intellectual property security

Value creation model



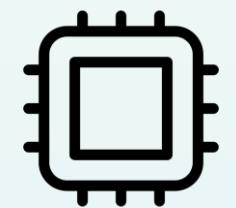
Commodity consolidation

Consolidated TLT spend for preferred suppliers



Alternative solutions

Offer alternate options and trade-offs, competitive quotes to achieve cost targets



Design for supply chain (DFSC)

Preferred Suppliers on new designs, involvement in Dfx to reduce risk, leadtime & cost



Risk assessment and mitigation

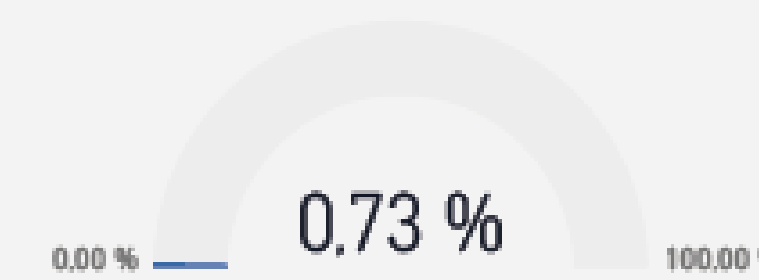
Risk assessment and mitigation solutions, dual sourcing opportunity identification

Supplier management

Supplier performance evaluations

- Lot rejection rate
- Service quality
- On time delivery
- Payment terms
- Logistics terms
- Robustness of problem solving (8d)
- Communication

F-06-1-1 Supplier scorecard



LOT REJECTION RATE SCORE

18 / 20

Target: 0%



SERVICE QUALITY SCORE

9 / 10

Target: 100%



OTD (WANTED DATE)

27 / 30

Target: 90%

NET120

NET TERMS SCORE

10 / 10

Target: 120 days

DDP

TRANSPORT SCORE

10 / 10

Target: DAP

ROBUSTNESS OF PROBLEM SOLVING (8D)

10 / 10

Target: 10

COMMUNICATION**

7 / 10

Target: 10

OVERALL SCORE

91 / 100

IMPROVEMENT AREA

PREPARED BY:

REVIEWD AND APPROVED BY:

Scaling growth with automation

Our partner companies grow by embracing automation, requiring fewer human resources while increasing efficiency and scalability.

- Testing robots
- Box build robots
- Packaging robots



Current testing capacity

Functional testing of

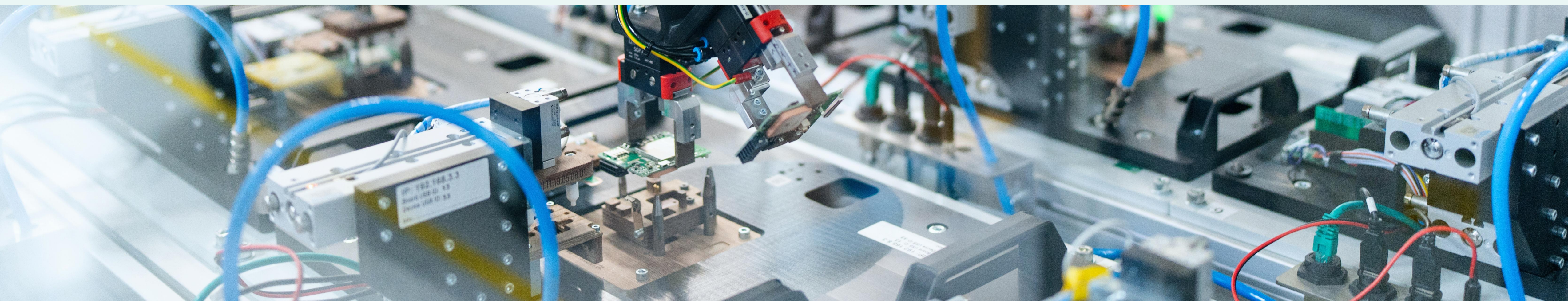
- Analogue and digital I/O;
- RS232 and CAN communication;
- Mobile network, Bluetooth (R&S CMW500);
- WIFI (Litepoint IQXEL);

Additional operations:

- Automated PCB handling;
- Flashing of devices (J-link);
- End of line testing;
- Testing inside RF chambers;

Achieved test parameters:

- Average test time – 90-180s;
- Automated handling time – 12s;
- Average FPY – 95%;
- Estimated investments >3 000 000 EUR



Planned future testing capacity

- Manual and in-line ICT testing stations;
- Modular automated functional testing fixture;
- In-line pallet testing solutions;
- Battery testing solution to ensure battery health.



Our ODM capabilities include

- Design for manufacturing (DFM)
- Design for testing (DFT)
- Custom testing equipment development
- End-to-End Product Development



EMS – non production staff

Sourcing
43



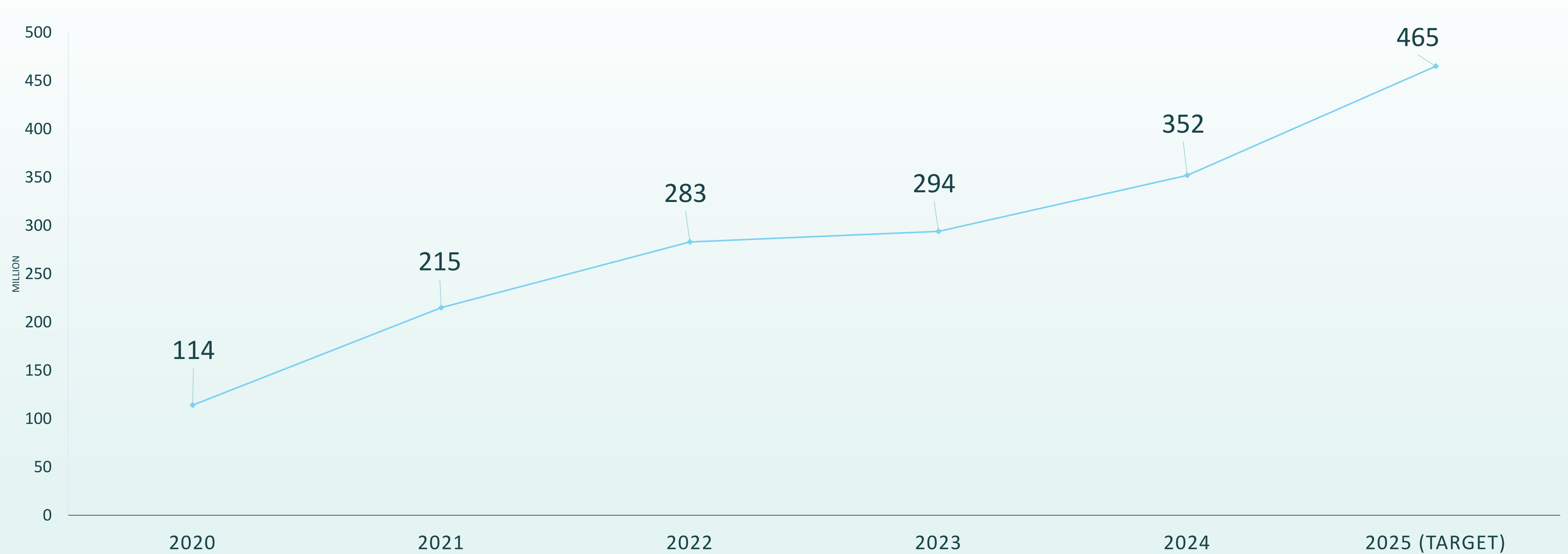
R&D
26



Quality
31



Steady year-on-year growth



*Teltonika IoT Group numbers; approx. 50% TLT in 2025

General information – Status August 2025

2 electronics assembly facilities:

- Vilnius 8 000 m²
Molėtai 11 000 m²
- 11 SMT lines (FUJI)
- 8 THT lines (ERSA selective)
- Highest quality machinery park
- 3 shifts; 5 days/week (7 days possible)

Total employees: 1000+

PCB manufacturing facility

- Facility space is established and prepared
- Machines are installed and some are already running
- Latest technologies are in place, including soldermask printing, laboratories, and high-speed testing lines

Plastic and mechanical parts facility

- 3 000 m²
- 16 Plastic injection machines
- Full capacity 40 specialists
- Moving into new facility in end of August

General information – Planned 2-3 years

3 electronics assembly facilities

- Vilnius 30 700 m²
Molėtai 11 000 m²
- 22 SMT lines (FUJI)
- 16 THT lines (ERSA selective)
- Highest quality machinery park
- Total employees: 1 200+

PCB manufacturing facility

- 33 000 m²
- Producing 3500 WP per day
- Multi-layer and double-sided designs
- Advanced HDI/SBU boards
- Capable of producing prototypes and complex board

Total employees: 250

Plastic and mechanical parts facility

- 22 100 m²
- Capacity to work with up to 80 plastic injection machines
- Material experience (Convetional plastic, rubbers, technical plastics)
- Implementation of innovative automation solutions
- AGV systems deployed for efficient product transport, storage, and production lines

Total employees: 300

Supply chain management



Hong Kong: Sourcing & supply

Sourcing & supply offices:

- Vilnius, Molėtai | LITHUANIA
- Hong Kong | CHINA

1.3B pcs Annually

2024 > 120M EUR

Vietnam: Manufacturing facilities

Quality assurance

Member of:



ISO 9001:2015

ISO 9001:2015
Quality service certification



ISO 14001:2015

ISO 14001:2015
Environmental system certification



ISO 45001:2018

ISO 45001:2018
Safety system certification



ISO 27001:2022

ISO 27001:2022
Information security management system



ISO 13485:2016

ISO 13485:2016
Quality system certification



Roadmap to IATF 16949:2016 certification

Remote audit
(documentation GAP
assessment)

Done

On-site audit
(production GAP
assessment)

Done

Final report

In progress

Corrective actions
implementation.
Deadline: 2026 Q1

Certification audit:
Deadline 2026 Q1

Pre-Audit.
Deadline: 2026 Q1

AQAP 2110 (NATO) Certification

2025: Implementation of AQAP 2110 requirements is planned

In progress

2025: Conduct GAP assessment

In progress

2027: Target certification

Planned after achieving Automotive standard

Cybersecurity: TISAX LEVEL 2 Implementation

ISO 27001

In place

TISAX initiative is
underway, aiming for
completion in

2026

Timeline details to follow

Customer Focus Team

Business Development Manager

Key Account Manager

Quality Manager

Sourcing Specialist

Planning & Logistics

NPI Engineer

Purchasing Specialist



Customer onboarding journey

1

Communication and evaluation

- Understand customer needs and assess feasibility.
- Customer Inquiry & NDA
- Design & BOM Submission:
- Technical Feasibility & Quotation
- Regulatory & Compliance Check

2

Product samples

- Develop and refine a prototype for production readiness.
- NPI
- Purchasing
- Planning
- Quality
- Manufacturing

3

Serial production

- Validate production and ensure quality before mass manufacturing.
- Terms & Conditions
- Pilot Run
- Quality Control
- Compliance
- Customer Approval

4

Mass production

- Scale production and ensure post-sales support.
- Full-Scale Manufacturing Begins
- Packaging & Logistics
- Final Delivery & Customer Acceptance
- Post-Sales Support & Improvement

Commitment to society

Environmental protection

Our product packaging is made from recycled materials.

Philanthropy

We donate €1 million annually for social causes and aid.

Sustainability

Our production focuses on reducing environmental impact.



Why us?

40M

Products per year additional production capacity ensure shorter manufacturing time

101,800 m²

Manufacturing area. Larger electronics assembly and manufacturing area compared to our current one

Innovation

PCB plant will be the most advanced of its kind in Europe

Security

We will be able to further protect our and our customers intellectual property

Independence

As we produce more and more components ourselves, we become more independent from 3rd party suppliers



Visit us for a first hand look to see how vertical
integration works