



The Trailer Company.

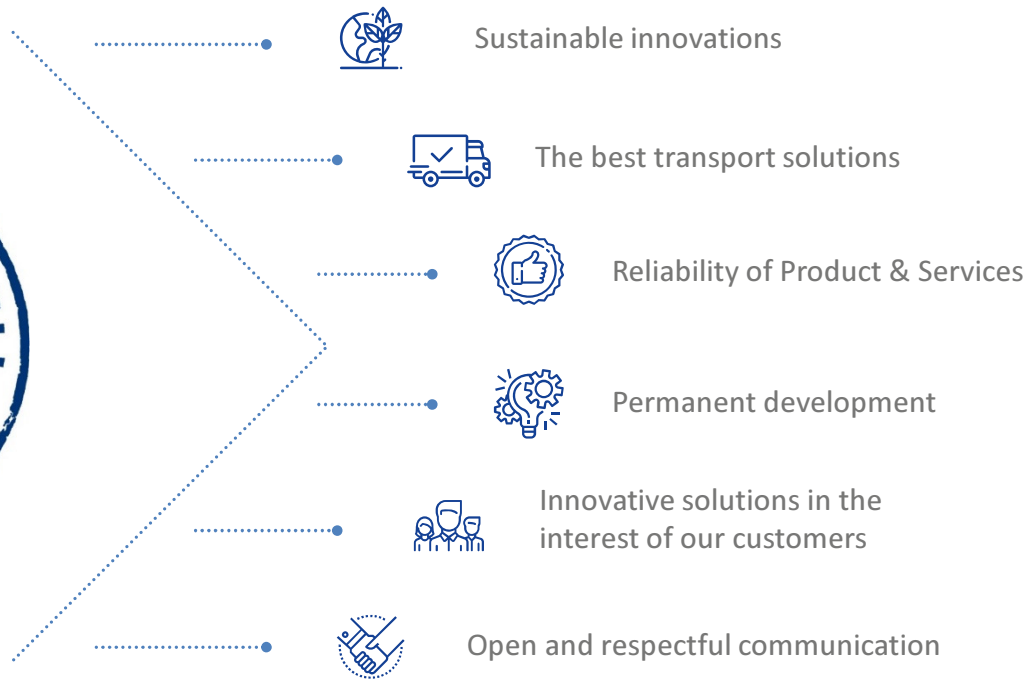
Welcome to Schmitz Cargobull Baltic



FY2021/2022

1	Schmitz Cargobull
2	Product line Food Distribution and factory
3	Products of Schmitz CargoBull Baltic

Our mission



A family business since 1892



1892

Franz Heinrich Schmitz founded a blacksmith in Altenberge (GER).



1950

New to offer - **Refrigerated bodies.**



1982

Schmitz Anhänger becoming **Schmitz Cargobull.**



1993

Growth through renunciation:: Concentration on **high-turnover products.**



2000

Establishment of the **European Service Network.**



2017

Opening plant in **Adapazari (Turkey).**

1935

The first **Trailers and superstructures.**



1974

Expansion to the **Middle East.**



1989

Introduction of the **Blue Elephant** as a trademark.



1997

Take over of **Gotha plant.** Integration of bulk and container vehicles.



2013

Start of production in **Russia.**

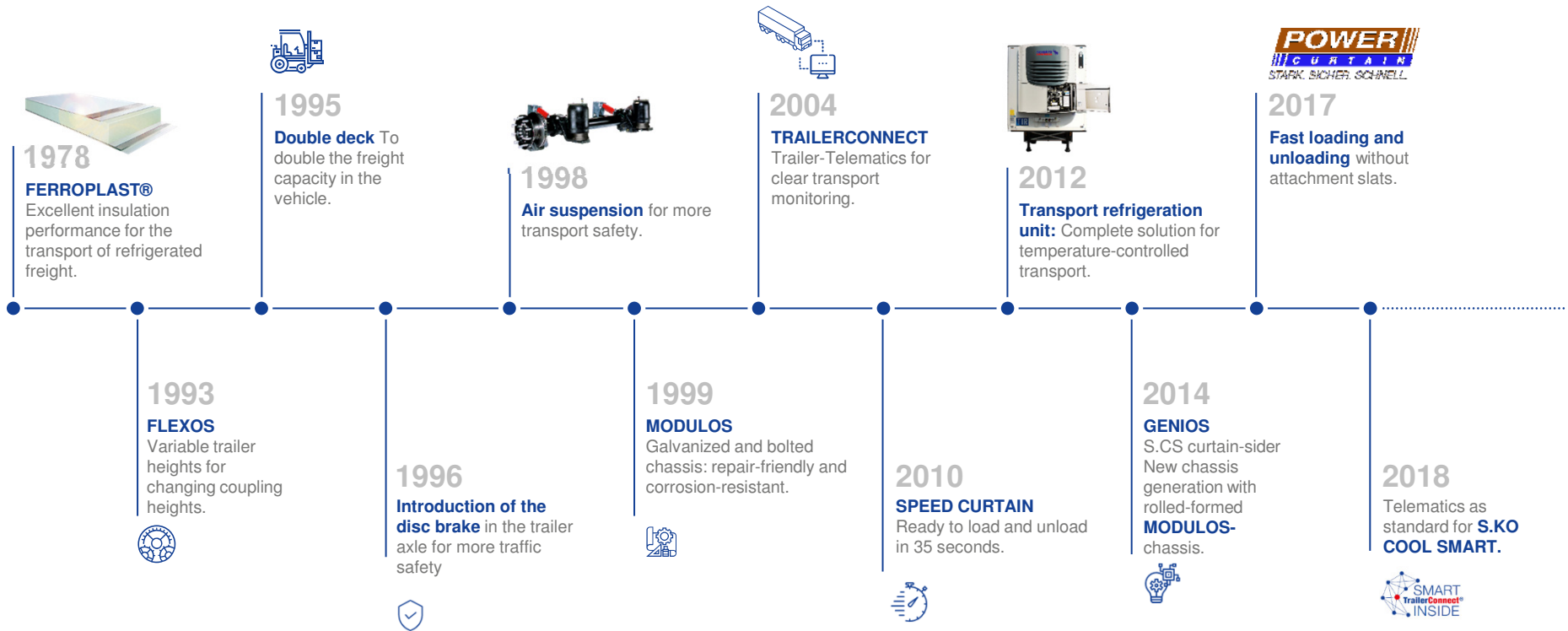


2018

Foundation of **KUBIKx** for the development of digital markets.

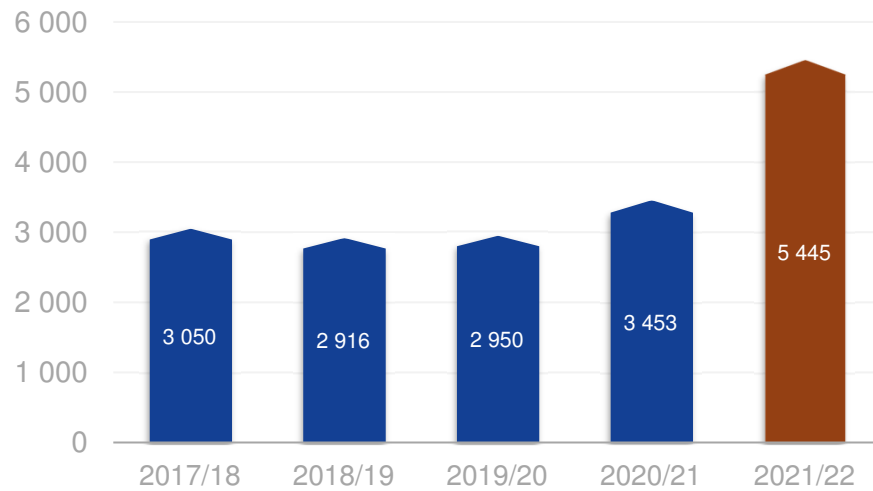


Innovations for everyday transport





Vehicle production in SCB Baltic increased by 36%



Content:

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The Product Lines within Schmitz Cargobull



Cool Freight

S.KO
Refrigerated
semi-trailers



General Cargo

S.CS
M.CS/Z.CS
Curtainsider
trailers
Curtainsider
bodies



Construction Agriculture

S.KI
M.KI/ Z.KI
Tipper trailers
Tipper truck
bodies
Cetral axle
Tipper trailers



Food Distribution

MAZ.KO,
S.KO LZG, W.KO
Box bodies for
distribution
vehicles



Dry Freight/ Swap-Solutions

S.KO EXPRESS
W.BO, A.WF
Dry freight box
trailer swap
systems



Value Added Services



PL Food Distribution with a wide product range for numeral applications

COOL / FRESH / DRY – TRUCK BODIES & TRAILERS



Ferroplast Panels



KIT



BOX



WKO COOL



MKO FP COOL

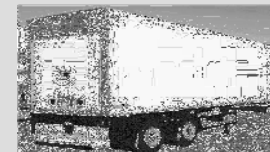


ZKO FP COOL



AKO COOL

SEMI-TRAILERS



SKO LZG

FP = Ferroplast panel
KIT = Set of complete prefabricated elements and materials
BOX = Box body
W.KO = Swap box body

M.KO = Motor vehicle with box body
Z.KO = Central axle trailer with box body
A.KO = Turnable trailer with box body
LZG = Air suspension and steering axle



Global footprint with lead plant Panevėžys

COOL / FRESH / DRY – TRUCK BODIES & TRAILERS

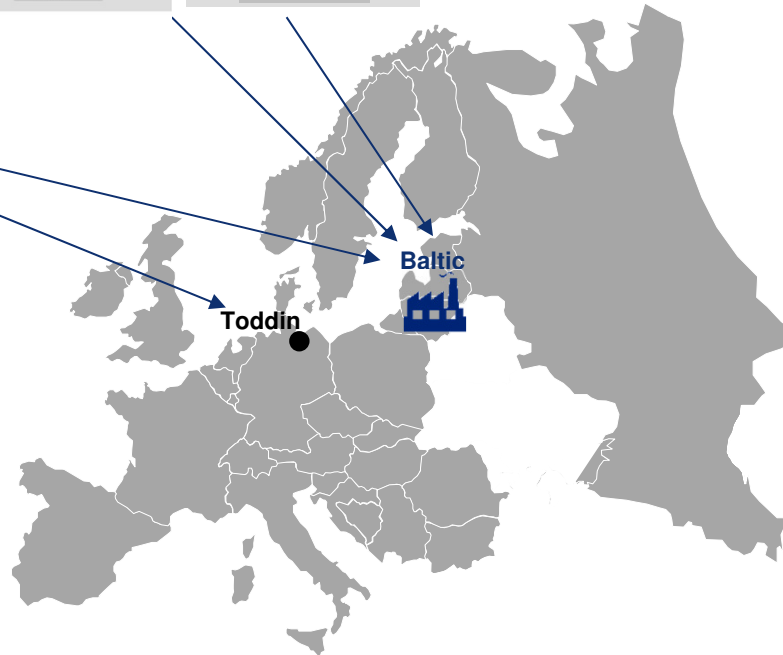
 Ferroplast Panels	 KIT	 BOX
 MKO FP COOL	 ZKO FP COOL	 AKO COOL

SEMI-TRAILERS

 SKO LZG

SWAP BODIES

 WKO COOL



Lead plant
 Assembly plant



Our customers in Europe

A map of Europe is centered on the slide, with various customer logos placed around it. The logos include:

- postnord
- SCANIA
- REMA 1000
- bring
- CORNELISSEN Groep
- TINE
- BLS BALTIC LOGISTIC SOLUTIONS
- PEMA
- Simon Loos
- ALDI
- ALDI SUD
- ROZNIČNÁ SŤEŤ MAĀNIT
- VOLVO
- KOBAL TRANSPORTI
- EDEKA
- REWE GROUP (Bella, Merkur, Penny, Billa, Tauscher)
- HAVI
- Grimm + Partner
- FedEx Express
- FOZZY GROUP
- PETIT FORESTIER Le Loueur de Froid
- XPO Logistics
- FRAIKIN YOU DRIVE. WE CARE
- DHL
- pfenning logistics
- MEYER LOGISTIK Kompetenz in Frische
- Bidfood
- Nickel & Goeldner
- JERÓNIMO MARTINS
- MAN
- EJNER HESSEL
- railCare
- TIP Trailer Services TRAILERMADE SOLUTIONS
- KRKA



Schmitz Cargobull Baltic, Panevėžys

Competence center for refrigerated truck bodies

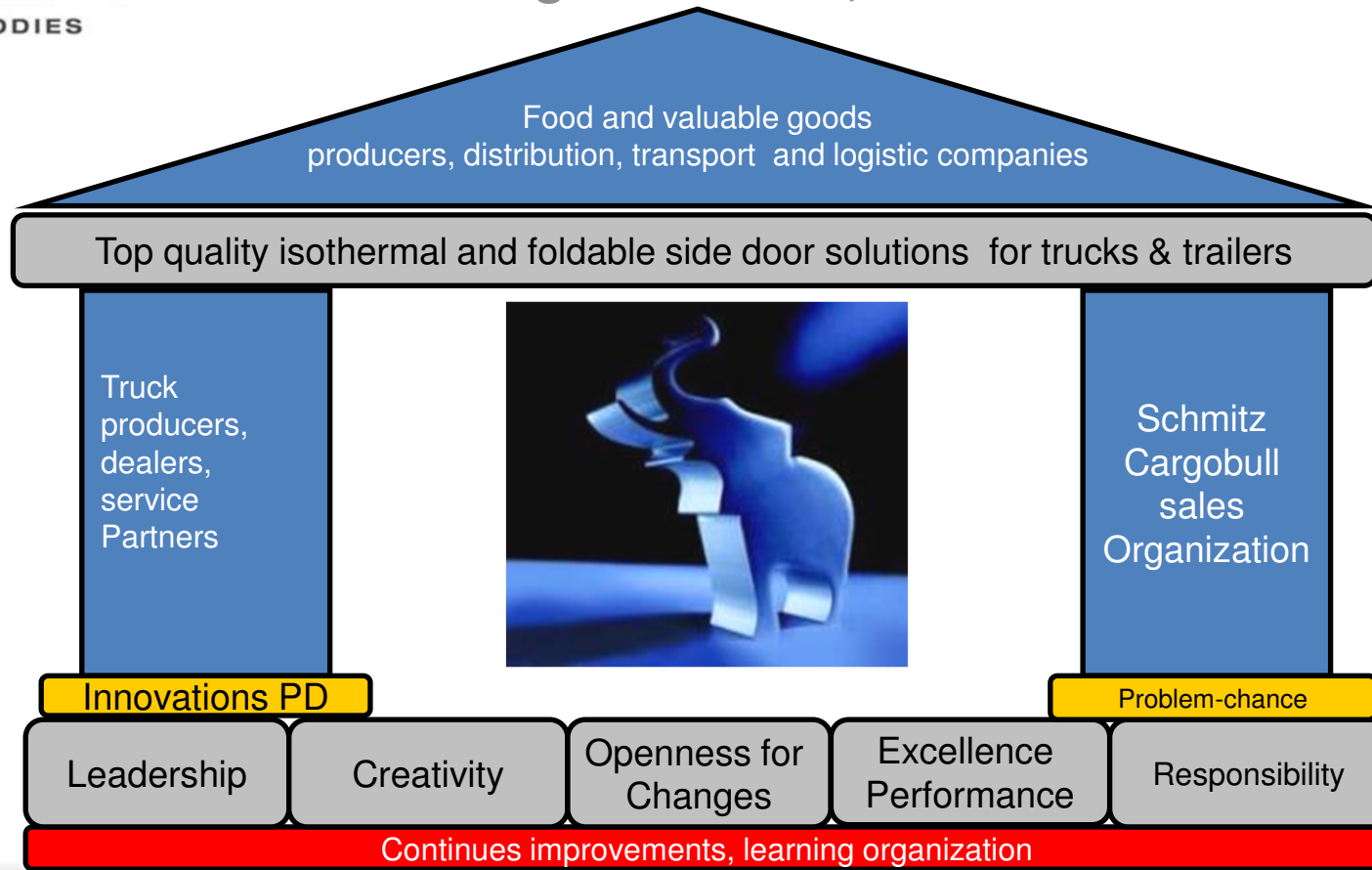
~800
Employees

5.000
Units a year

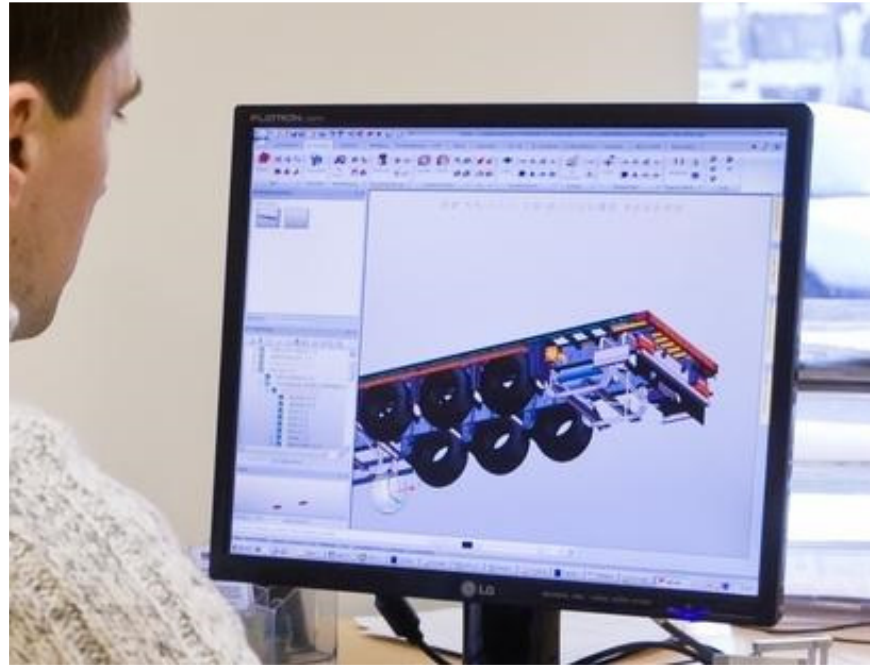
480.000 m²
Of FERROPLAST®
panels



Schmitz Cargobull Baltic, UAB



Individual transport solutions



- Direct and permanent dialog with the customer;
- 35 qualified engineers;
- Development department

Quality

Quality integrated in processes



PARETO table



Quality gate



Quality from first time



Complete vehicle



Bodies

Refrigeration

Tail-lifts

Coupling

Trailer chassis

Certificates

Advertising

- Economy of time and money of customer;
- Products are fully prepared for exploitation;
- Responsibility for quality and common solutions.

- Online data of chassis manufacturer is applied;
- Direct cooperation: Schmitz engineer to Chassis manufacturer engineer;
- Our products corresponds to all requirements of chassis manufacturer.



Productive capabilities



- To 22 units of finished products per shift;
- Production term 1-2 weeks from chassis arrival.

New facilities and machinery for top quality FERROPLAST® panel production



- Increased capacities of production by 30% → to 60 panels per day;
- Increased insulation parameters by using improved foam chemistry;
- Increased available panel length to maximum of 17 meters.
- New metal sheet preparation line adopted to suit the capacities of panel production.
- Other improvements in assembly line, profile and floor production in year 2020.

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Refrigerated truck body



Main characteristics

- For trucks with GVW: 10t – 36t;
- Side wall panel thickness: 45 / 60 mm;
- Roof panel thickness : 85 mm (options: 125 mm and 145mm for meat hanging);
- Insulated floor thickness: 126 mm;
- External width: 2600mm;
- Galvanized and bolted sub-frame;
- Glued body construction;
- Insulated floor with aluminum surface;
- Variable tail-lift and cooling unit types available;
- Variable meat hanging systems;
- ATP certification.

**ATP certification depends on individual options included into the specification.*

<u>FP60</u>	 Meat	 Fish	 Medicine	-20 - +12 C°	ATP IN/FNA ATP IR/FRC	
<u>FP45</u>	 Flowers	 Milk	 Vegetables	 Beverages	0 - +12 C°	ATP IN/FNA

Refrigerated truck and trailer combinations



Main characteristics

- Standard or large volume combination;
- Same trailer panel characteristics as for a truck;
- Welded galvanized or painted trailer chassis;
- Variable coupling heights;
- Variable thru loading types;
- Variable coupling unit types;
- Variable tail-lift and cooling unit types available;
- ATP certification* (for refrigerated bodies).

**ATP certification depends on individual options included into the specification.*



Drinks



Meat



Fish



Milk



Vegetables



Dry freight



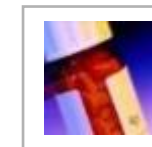
Dry food



Valuable goods



Home equipment



Medicine

Refrigerated SWAP bodies



Main characteristics

- For truck, trailers and railroad transport;
- Side wall panel thickness: 45 / 60 mm;
- Roof panel thickness: 85 mm (option: 125 mm);
- Insulated floor thickness: 126 mm;
- External width: 2600mm;
- Galvanized and bolted frame;
- Glued body construction;
- Insulated floor with aluminum surface;
- Variable tail-lift and cooling unit types available;
- ATP IN/FNA certification* (for refrigerated bodies);
- Solution for 100% electric vehicle.

**ATP certification depends on individual options included into the specification.*



Drinks



Meat



Fish



Milk



Vegetables



Dry freight



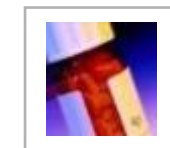
Dry food



Valuable goods



Home equipment



Medicine

Refrigerated semi-trailers with steering rear axle



Main characteristics

- 2 / 3 axle semi-trailer with steering rear axle
- Side wall panel thickness: 45 / 60 mm;
- Roof panel thickness : 85 mm (option: 125 mm);
- Insulated floor thickness: 126 mm;
- External width: 2600mm;
- Galvanized and bolted chassis;
- Glued body construction;
- Insulated floor with aluminum surface;
- Variable tail-lift and cooling unit types available;
- Variable rear door closure types;
- SCB Trailer Connect telematic solutions;
- ATP certification.

**ATP certification depends on individual options included into the specification.*



Drinks



Meat



Fish



Milk



Vegetables



Dry freight



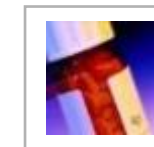
Dry food



Valuable goods



Home equipment



Medicine

Refrigerated semi-trailers: 13,4 or 14,7 m long

For 33 or 36 Euro pallets



Drinks



Meat



Fish



Milk



Vegetables



Dry freight



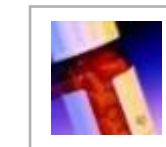
Dry food



Valuable goods



Home equipment



Medicine

Refrigerated semi-trailers: 16,8m. long!

New SKO 24 FP60 Cool for 41 Euro pallets



Strong recognition in Russian market by receiving „Trailer of the year“ award in biggest transport exhibition – Comtrans 2019.

Curtain-sider semi-trailers



**Standard
freight**



**Machinery
parts**



**Building
materials**



Long freight



The Trailer Company.

Thank You !

