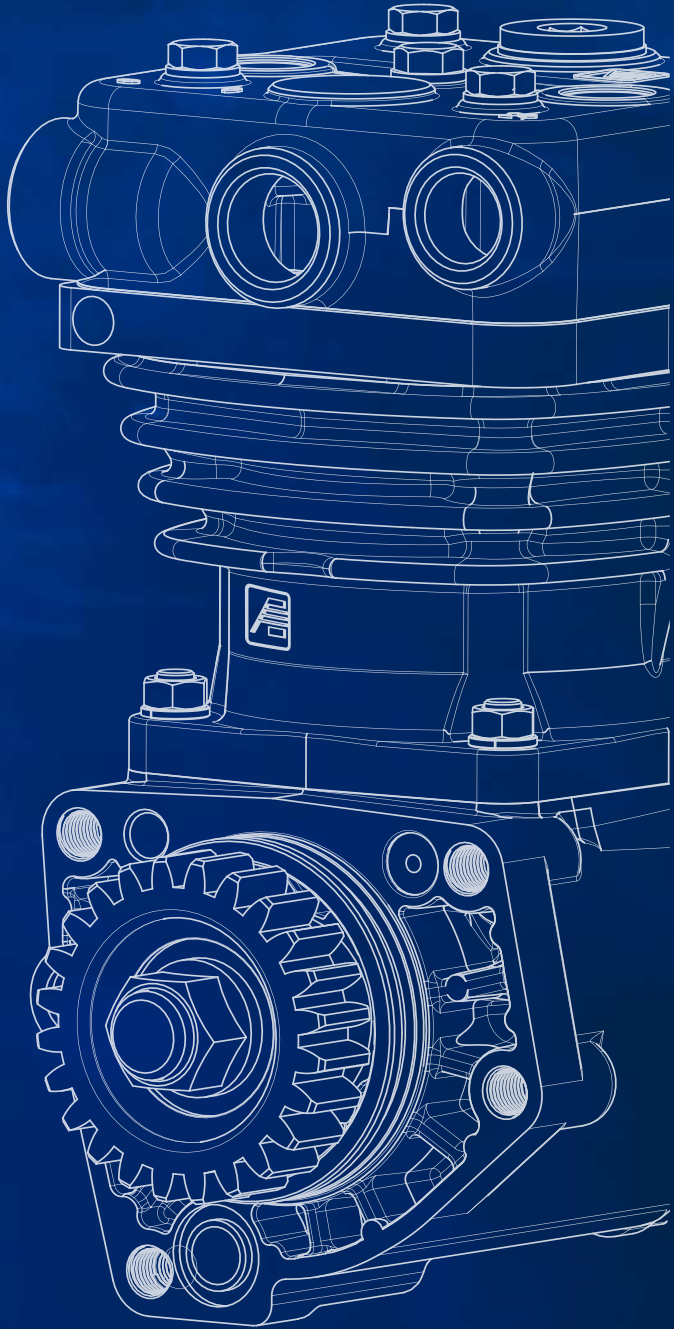


2021



1995



1959



1907

Since 1907

ARREDA



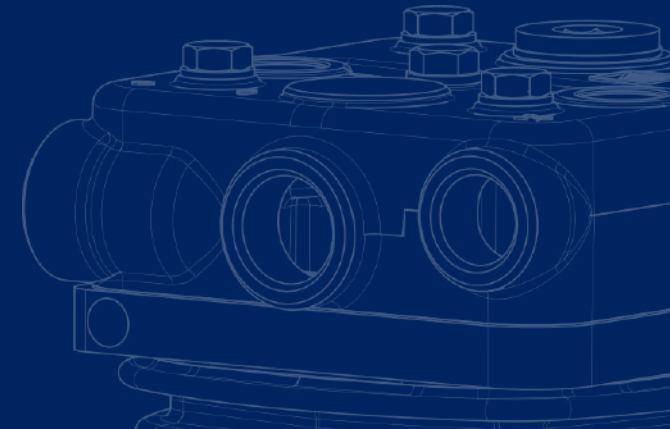
about us

The company began its history in 1907, when mechanical workshops were founded in Panevezys. Over time the workshops were restructured into automotive compressors production company. *UAB Panevėžio Aurida*, which began its business since 1995, carries on the traditions of Lithuanian compressors developed for over 61 years.

exclusivity



- **The only air compressor manufacturer** in the Baltic States and one of the few in Europe and globally;
- High skilled professionals having huge experience in production of metal products (casting, mechanical, designing);
- Well-known trademark and established reputation of high quality production;
- High quality of the product at a competitive price;
- Long term experience in Russia, Ukraine, Kazakhstan and other markets.

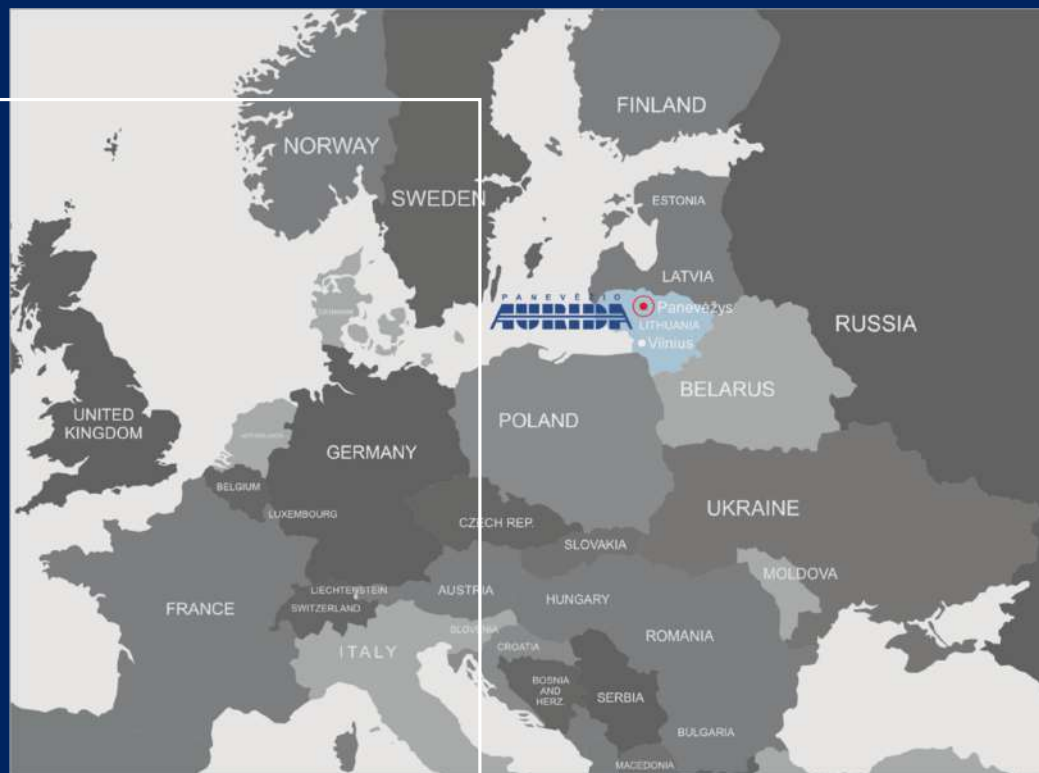


geographical location



- 📍 Panevezys – Riga **130 km**
- 📍 Panevezys – Klaipeda **240 km**
- 📍 Panevezys – Vilnius **130 km**
- 📍 Panevezys – Kaunas **98 km**

- Rail Baltica track and depot 5 minutes from our company.
- There is a railway track connected to our company Moscow – Kaliningrad.
- Connection Lithuania – China by train named "SUN", it takes 10 days.





vision

To be an **innovative and flexible manufacturer** of automotive compressors, occupying a strong competitive position in the global market, and to be among the leaders-is based on these ideas and guidelines.



mission

Timely supply of automotive compressors, adapted for every customer.



strategy

To grow more competitive, pursue constant expansion of business and markets, as well as sufficient profitability level, to direct all efforts-internal and external, intellectual faculties and tangible recourses towards the implementation of the company's goals.





portfolio of our products

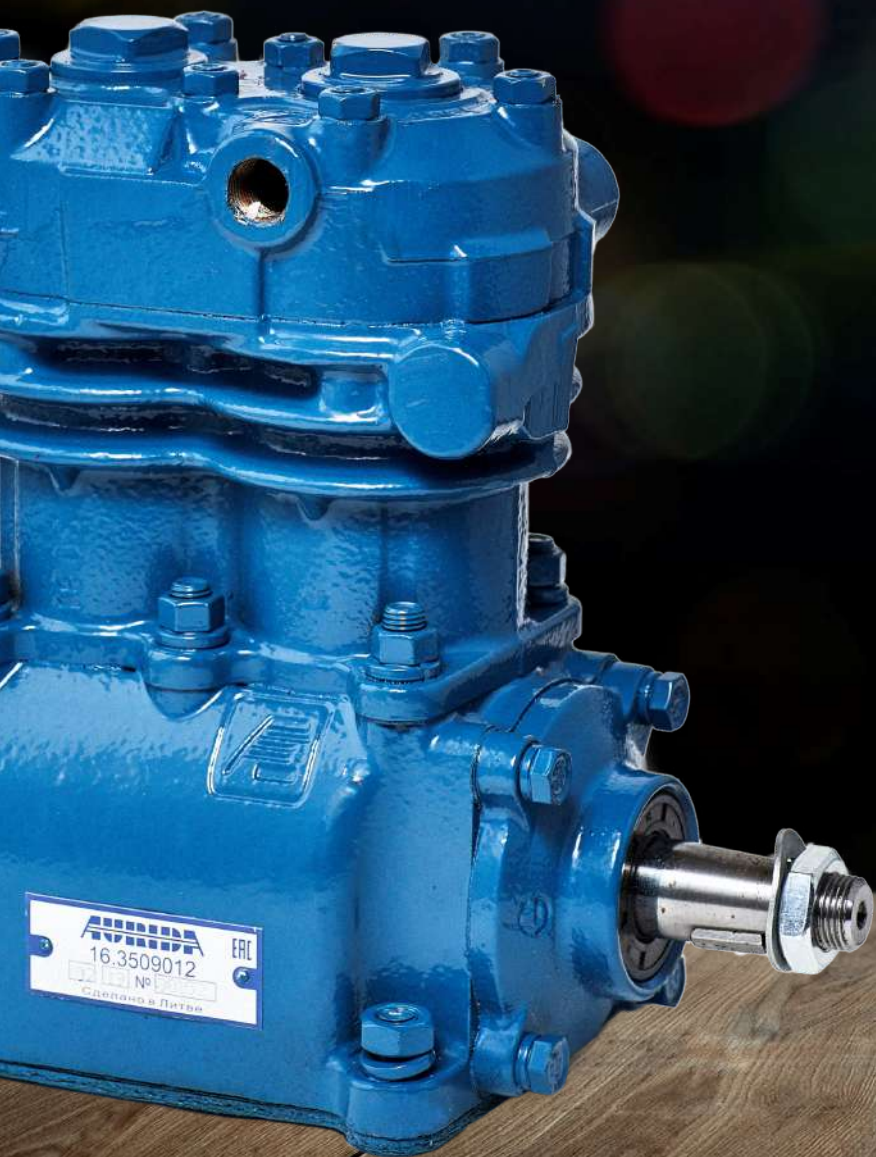
| OUR RANGE

The range includes **one or two cylinder compressors** for all types of commercial vehicles: heavy duty trucks, road building and constructions vehicles, tractors and agricultural machinery, trolleybuses, and buses.

Air compressors for commercial vehicles manufactured by Western and Central European companies, including **Iveco, Volvo, Man, Renault** and other brands that have standard attachment measures.

Currently *UAB Panevėžio Aurida* manufactures over **45 models** of compressors with 73 cm³ - 600 cm³ working capacity as well as designs and produces customized compressors based on individual orders.





R&D capacity

| EVOLUTION

All compressors that are currently produced were engineered by **highly experienced employees** of Research & Development department.

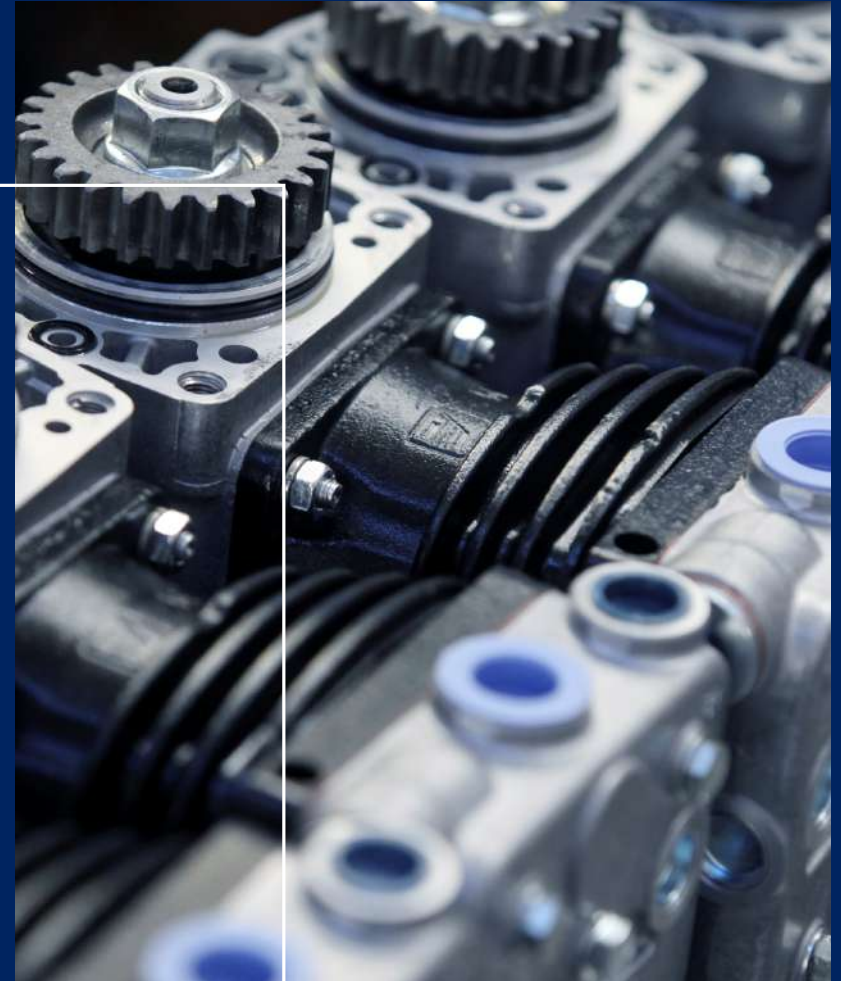
UAB Panevėžio Aurida has expertise required for the development of new products within the Company and owns a **laboratory**, where compressors' parameters are consistently **tested and developed**.



members of

COOPERATION

- The Engineering Industries Association of Lithuania (LINPRA).
- ORGALIME – The Engineering Industries Association of Europe.
- CEEMET- Engineering and Technology based Industries of Europe.
- EFFRA – European Factories of the Future Research Association.
- Baltic Automotive Components Cluster (BACC).
- Lithuanian Confederation of Industrialists (LPK).
- Lithuanian Chamber of Commerce, Industry and Crafts.





development of new products

PROCESS



UAB Panevėžio Aurida has designed and introduced new models of air compressors in 2009-2010 that could be classified into the following groups:

Air compressors for **commercial vehicles** manufactured by Western and Central European companies, including **Iveco, Volvo, Man, Renault** and other brands that have standard attachment measures.

New compressors are substitutes to production by leading compressor manufacturers operating world-wide, such as **Knorr-Bremse, Wabco, and Haldex**.

New compressors and upgrades of existing models tailored for **Ukrainian** and **Russian** manufacturers of commercial vehicles.

All new products have been certified by the Russian Organization of Certification.



production and other services

| FOCUS ON QUALITY

High quality acknowledged by international standards.

Particular attention in the Company is paid to product quality assurance, effectiveness of all processes and development and implementation of quality scientific studies.

In company implemented the quality management systems: **ISO 9001, ISO/TS 16949** and environment management system **EN ISO 14001**.

| WHAT WE DO MORE

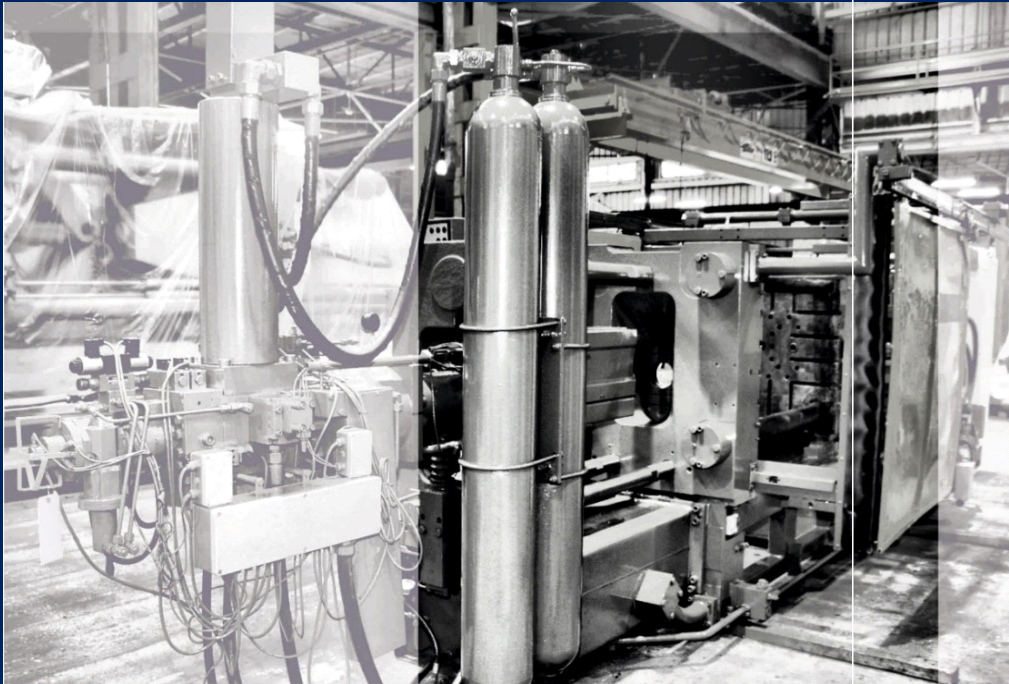
In addition to manufacturing of compressors *UAB Panevėžio Aurida* provides manufacturing services to the third parties, aimed at increasing internal production efficiency

Aluminum casting activities has excess capacity, we worked with **Ford, General Motors, Mercedes-Benz**.





additional services



ALUMINIUM DIE - CASTING

Equipment of casting section:

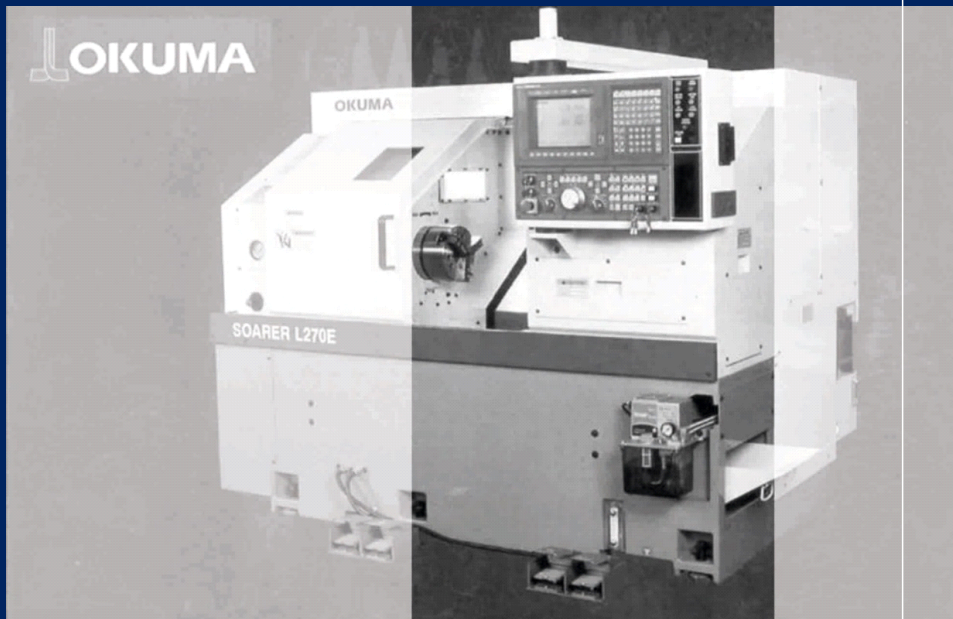
3 automated complexes of casting with high pressure machines brand **H-400B**, by company "BUHLER" (Switzerland), moulds closing force — 460 tons.

2 casting complexes, each with ingot casts trimming press of max. 20 tons of power, 1 casting complex with vacuum casting machine Pro Vac 1000 by company **VDS** (Switzerland) and with casting cooling conveyor. Weights of available ingots are from 0,050 kg up to 2,5 kg., maximal ingot projection area is 500cm².

1 Russian casting machine **A711A08** with closing force — 250 tons. Weights of available ingots are from 0,050 kg up to 2 kg., maximal ingot projection area is up to 300cm².



additional services



MECHANICAL TREATMENT

Company renders different metal treatment services:

- CNC turning.
- CNC milling.
- Coordinate turning.
- Flat grinding.
- Turning.
- Washing of parts.
- Thermal treatment of parts.



sales channels



Distribution network in the CIS countries

The Company's sales strategy is based on active promotional activities and proximity to customers via local distributors network.

In Russia sales and logistics are managed by a local company based in Moscow, which directly communicates with **20 official distributors** and a number of strategic partners in the country.

In Russia AURIDA has 9 official representatives, in Ukraine – 4, Kazakhstan – 1, Belarus – 3, Estonia – 1, and Turkmenistan – 1.

The network has been developed in order to optimize transportation costs and facilitate customs formalities as well as to ensure prompt deliveries, constant feedback and communication with customers and high service quality.

| **REALIZATION**



dealers and distributors

PARTNERS

Trade network:

Russia;

Ukraine;

Belarus;

Kazakhstan;

Poland;

Latvia;

Germany.





LET'S WORK TOGETHER

contacts

REDAS KLUPSAS
CEO
UAB Panevėžio Aurida

@ info@aurida.lt

+370 45 502 002

www.aurida.lt

panevezio.aurida

aurida.lt



15 | LET'S WORK TOGETHER

contacts

ANA SMIDT

@ ana@aurida-abc.com

+370 676 83008

www.aurida.lt

panevezio.aurida

aurida.lt